

## Chapter 19 Quiz

1. How did Orson Welles get his start?

Orson Welles got his start in a local theatre in Ireland.

2. What similarities are there between Orson Welles and Jerry Weintraub?

Orson Welles and Jerry Weintraub both pretended to have more experience than they did. They acted incredibly confident and, therefore, people believed them.

3. How was Jerry Weintraub hired at Warner Brothers?

Jerry Weintraub was hired at Warner Brothers by pretending to be a man named Joe, interviewing to be a development executive, and charming his way to the position.

4. Aside from shaking hands confidently, what else can you do to convince people that you know what you're talking about?

Flaunting your strengths and talking about yourself in a confident and positive way will help you convince people that you know what you're talking about.